**Navigating Market Dislocations** 

22 Aug 2022

PRESENTATION FOR TEXPERS









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- Lack of liquidity in that there may be no secondary market for the Fund and none is expected to develop
- Volatility of returns
- Restrictions on transferring interests in the Fund
- Potential lack of diversification and resulting higher risk due to concentration within one of more sectors, industries, countries or regions
- Absence of information regarding valuations and pricing
- Complex tax structures and delays in tax reporting
- Less regulation and higher fees than mutual funds and
- Investment manager risk

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\$19.5bn global alternative credit platform; strong track record; investment process, institutional quality infrastructure



## **Credit Opportunities \$5.1bn** in AUM

Opportunistic Alternative Credit and European Credit investment strategies

## **CLO Management \$12.9bn** in AUM

CLO Management platform in the US and Europe

## Real Assets \$1.5bn in AUM

Essential-use industrial, transportation and renewable energy equipment investments

#### **Firm Management**

 Leadership team averages 25 years investment experience and 14 years working together

#### **Institutional Infrastructure**

110+ employees globally

### **Portfolio Management**

 Scenario based approach to risk management

#### **Institutional Investor Base**

 90% of client base are pensions, sovereign wealth funds, endowments and insurers<sup>(1)</sup>

Data as of June 30, 2022. AUM includes Regatta Loan Management (RLM) assets. (1) Data excludes CLOs; (2) Tenor refers to the tenor of the capital at the time of investment and does not track the average weighted remaining life. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. ACTUAL RESULTS MAY VARY.







**DISLOCATION** 







Observed as:
Precipitous
Price Declines

Created by:

Market Stress or

Exogenous

Shock

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Marked by:
Periods of
Liquidity
Disruption

 $\Diamond$ 

Impacting:
Specific Sectors
or Many Risk
Assets







WINDOW OF OPPORTUNITY FOR INVESTORS
TO GENERATE HIGH/ATTRACTIVE RETURNS

But It Requires Expertise & Discipline to Capitalize Upon a Dislocation....

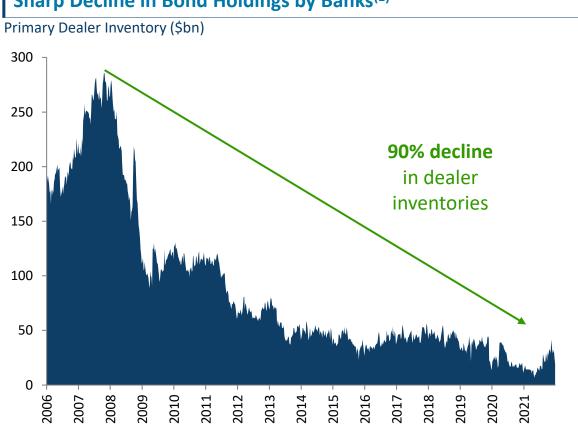


# **NAPIERPARK**

#### Why Have Dislocations Become The Norm In Credit Since the GFC?

Withdrawal of Bank Participation Creating Liquidity Driven Disruptions

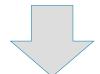




**Increased Regulation** 

**Higher Capital Charges** 

**Limits on Risk Taking** 



Removal of **Liquidity Buffer** 

(1) Source: Federal Reserve Bank of New York. Data as of Dec 31, 2021; Charts and graphs are shared for illustrative purpose only. Investment decisions should not be based solely on the analysis above. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. ACTUAL RESULTS MAY VARY.

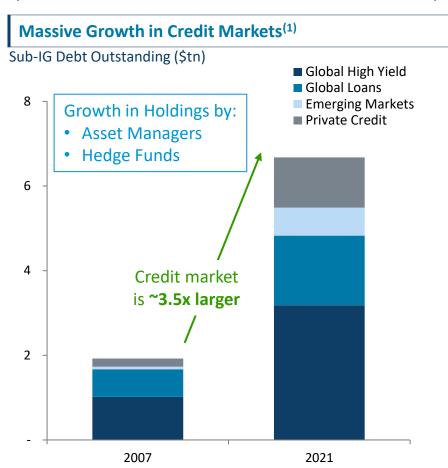




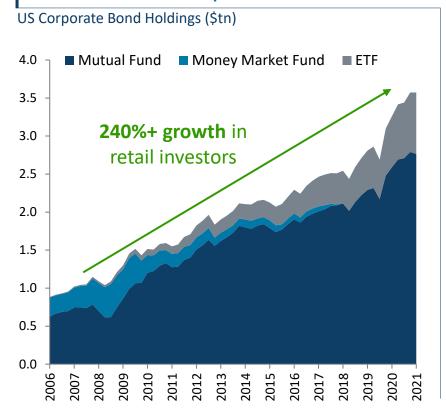
## Secular Change in Credit Market Structure post-GFC Creating Inefficiencies

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Spectacular Growth in Credit Markets with Continued Participation of "Tourist" Investors



## Retail Involvement in Liquid Fund Structures<sup>(2)</sup>



(1) Sources: BlackRock Investment Institute, Dec 2021. Notes: Indexes used are Bloomberg Barclays Global High Yield Index, S&P/LSTA Leveraged Loan Index + S&P European All Loans Index, and JP Morgan CEMBI Index. Private credit data are from Preqin. Index data are as of Dec 2021, and the private credit data as of Jun 2021; (2) Source: Bank for International Settlements. Data as of Jun 30, 2021. Charts and graphs are shared for illustrative purpose only. Investment decisions should not be based solely on the analysis above. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. ACTUAL RESULTS MAY VARY.







## Secular Change in Credit Market Structure

Restrictive Regulatory Environment for Banks

Hunt for Yield Attracting Non-Traditional Investors

Structural Liquidity Mismatches
Create Forced Sellers

Ease of Access to Leverage

**Daily Liquidity Fund Participation** 

A Recessionary Environment is Not Required For Dislocations to Occur

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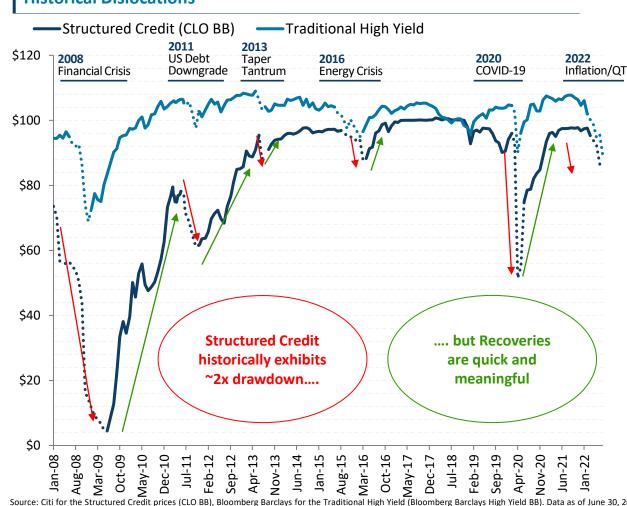




#### Structured and Securitized Credit Markets are Prone to Dislocation

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#### **Historical Dislocations**





Dislocations have occurred 6 times in the last 13 years



Opportunity for qualified managers to access high returns



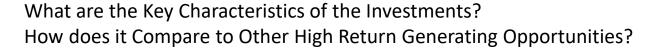
2x Drawdowns creating high return opportunities



Markets tend to self-correct within 2yrs on average

Source: Citi for the Structured Credit prices (CLO BB), Bloomberg Barclays for the Traditional High Yield (Bloomberg Barclays High Yield BB). Data as of June 30, 2022. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. ACTUAL RESULTS MAY VARY.







Natura		OTHER STRATEGY TYPE E.G. DISTRESSED	(STRUCTURED) CREDIT INVESTING
Nature	Tradeable/CUSIP/ISIN	<b>√/</b> ×	✓
Underwriting	Performing	×	✓
	Contractual Cash Flows	<b>√/</b> ×	✓
Timeframes	Known Outcome	×	✓
	Structurally Analysable	<b>√/</b> ×	✓
	Short Timeframe For Realisation	×	✓

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1.
EXPERTISE IN
DISLOCATION
PRONE AREAS

2.
A DISCIPLINED
INVESTMENT
PROCESS

3.
THE ABILITY
TO SOURCE
ASSETS

4.
ACTIVE
MANAGEMENT
CAPABILITIES

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## Investors Typically Allocate into a Dislocation Strategy for 1 of 2 Reasons:

## 1. MAXIMIZE ABSOLUTE **RETURNS**

- Potential to generate high returns
- Returns typically obtainable over a shorter expected timeframe than a long-lock strategy

## 2. ACT AS "INSURANCE" FOR **EXISTING HOLDINGS**

- Protect and complement Moneyin-the-ground investments
- Significant benefit to smoothing investment returns
- Dampen overall portfolio volatility

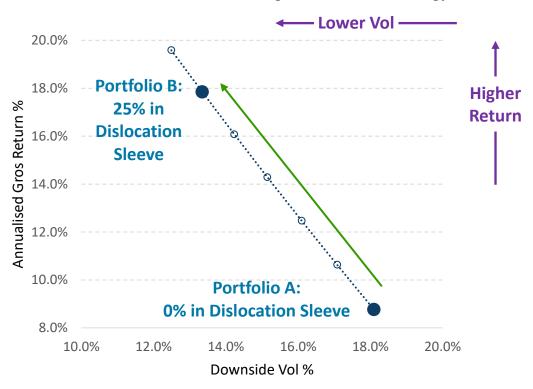
Opportunity Can Be Accessed Via a Contingent Capital / Drawdown Vehicle

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#### Hypothetical Risk/Return Benefits of Allocating to a Dislocation Strategy<sup>(1)</sup>



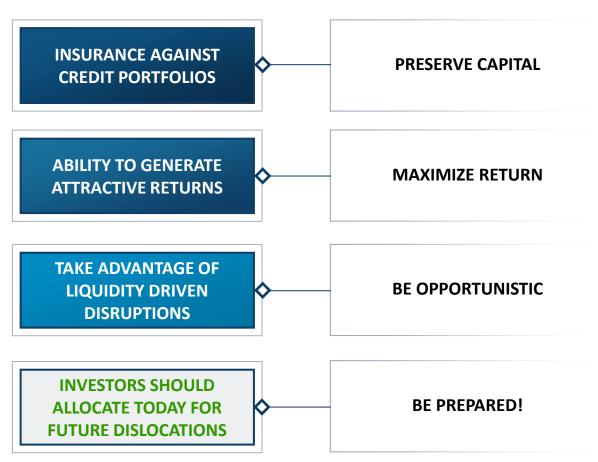
# 25% Allocation to Dislocation Sleeve leads to:

- 1. ~2x Return
- 2. Reduces Volatility by 1/3

(1) Source: JP Morgan. Analysis presented for Illustrative purposes only. Returns are shown of the JP Morgan CLOIE BB index from the period between March 25, 2019 through to January 25, 2021 to illustrate the return of a money-in-the-ground portfolio during the recent period of dislocation in March 2020. A Dislocation Strategy allocation assumes that capital is invested in the same index upon the onset of the dislocation, or at a time following the dislocation as specified in the charts above (i.e. after a 4 or 8 week delayl.) When capital is waiting to be deployed from the Dislocation Strategy allocation, it is assumed to be in cash. Annualized returns reflect the performance during this time period. The hypothetical performance is shown for illustrative purposes only and Napier Park does not reflect the impact that the modelled yield will be similar to actual performance. Hypothetical performances have many inherent limitations only some of which are described as follows: (i) it is designed with the benefit of hindsight, based on historical data, and does not reflect the impact that certain economic and market factors might have on the decision making process. No hypothetical performance can completely account for the impact of financial risk in actual performance. Therefore, it will invariably show positive rates of return. (ii) It does not reflect actual client asset trading and cannot accurately account for the ability to withstand losses. (iii) The Information is based, in part, on hypothetical assumptions made for modeling purposes that may not be realized in the actual management of indices or accounts. No representation or warranty is made as to the reasonableness of the assumptions made or that all assumptions used in achieving the returns have been stated or fully considered. Assumption changes may have a material impact on the model returns presented. Investors should not assume that they will have an investment experience similar to the hypothetical performance are frequently material differences b

## Conclusions – Why a Dislocation Strategy Makes Sense for Allocators

## **Solving for Allocator Goals**



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#### PLEASE FEEL FREE TO CONTACT US FOR FURTHER INFORMATION

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